

BLUFF MANUFACTURING ANNOUNCES NEW EASY, COST-EFFECTIVE WAY TO TRANSPORT AND UNLOAD YARD RAMPS USING DIESEL WRECKERS

FORT WORTH, TX – August 31, 2009 – Bluff Manufacturing, parent company of Bluff Ramps (www.blufframps.com) and a leading provider of steel yard ramps, portable docks and warehouse equipment, continues its superior service by providing customers an easier, cost-effective way to transport and unload its portable yard ramps.

Made for long-term use and to be extremely durable, Bluff Ramps' steel yard ramps – weighing up to 6,000 pounds and extending up to 36 feet – can be a delivery challenge, often requiring equipment rental and coordination between several parties.

“A steel yard ramp typically requires an 8,000 pound fork truck to transport, unload and put into service, which many of our customers have to rent and schedule weeks in advance,” explains Bluff Manufacturing and Bluff Ramps' National Sales Manager Ron Gilleland. “One of our customers did not purchase a steel yard ramp simply because he was fearful of unloading it.”

As a result, the company devised a “one phone call solution” utilizing over-the-road wreckers, which are significantly less expensive and can be scheduled approximately 30 minutes before they are needed. With this new service, Bluff Manufacturing will recommend a wrecker service company to the customer or coordinate the entire process, anywhere in the U.S., at no additional cost.

Portable steel yard ramps, also known as mobile loading dock ramps, perform one of two functions: they allow traffic from the ground into a trailer, container, truck bed or railcar; or from a stationary dock down to the ground. Built to suit a variety of uses, Bluff Ramps feature:

- All steel welded construction
- Capacities from 16,000 to 60,000 pounds
- Wide range of capacities and sizes available
- Solid rubber tires standard, pneumatic tires optional
- Steel serrated grating
- Double-action hydraulic pump

For more information about Bluff Ramps, call toll free 1-800-433-2212 or go to www.blufframps.com.

About Bluff Ramps and Bluff Manufacturing, Inc.

For more than 40 years, Bluff Manufacturing has been recognized as an innovative leader when it comes to the fabrication and design of high quality dock and warehouse equipment. Bluff Manufacturing is the only company to meet the American National Standards Institute's (ANSI) MH30.2 standard, ensuring the highest quality products and providing customers with the greatest possible value. Based in Fort Worth, Texas, Bluff Manufacturing serves the entire U.S. through a national distributor network, and the company's 12 distribution warehouses ensure quick delivery. For additional information, contact Bluff Manufacturing at toll free (800) 433-2212 or www.bluffmanufacturing.com.

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